## Annual report

## and

## Consolidated accounts

for

# MindArk PE AB (publ)

(Corporate identity SE - 556640-4769)

Financial year

2015



The Board of Directors and Chief Executive Officer of MindArk PE AB (publ) hereby present the Annual Report for January 1<sup>st</sup> – December 31<sup>st</sup> 2015.

## **Directors** report

## **Business**

MindArk PE AB (publ) develops and operates Entropia Universe and the Entropia Platform. Entropia Universe is a 3D internet virtual universe with a unique integrated economic system and stunning graphics. The client software is free-of-charge and available to anyone with internet access.

The Entropia Platform is a secure entertainment and business platform, enabling companies and organizations all over the world to build content on themed planets inside Entropia Universe.

## Market and Competition

The computer gaming industry has been the fastest growing segment of digital media in recent years. In 2016 the worldwide market is estimated at USD 100 billion, and the forecast for 2017 is USD 106 billion.

MindArk is active in the segment of Massively Multiplayer Online Games (MMOs). Several trends suggest that online games will continue to enjoy strong growth in the future; the forecast for 2016 is growth of USD 11 billion including games for mobile devices and the forecast for year 2017 is USD 13 billion.

With Entropia Universe, MindArk competes with several large global MMO producers. The largest western online game is Blizzard's World of Warcraft, but there are millions of players in many other games as well. The discussion that took place a few years ago that the PC platform was about to lose significance has come to naught. PC platform does not grow, but retains an already strong position.

Several trends suggest that online games will have continued strong growth, as well as games for mobile devices. The market for mobile games is expected to grow from USD 37 billion in 2016, to USD 42 billion in 2017. In view of this, MindArk has developed a new gaming experience, ComPet Game, a game that will be available for multiple types of mobile gaming platforms: Android, iOS and Microsoft Mobile but also on the desktop PC. This game, like Entropia Universe, is free to download (F2P), and based on the IAP (in-app purchase) form of payment. This will be the start of MindArk 's entry into in the mobile segment.

MindArk intends by ComPet Game to broaden its product portfolio and balance growth and risk between the PC platform and the ever-growing mobile platform.

## MindArk's Differentiation

One factor that differentiates MindArk and Entropia Universe from the competition is the game's virtual economy with micro-transactions and its own currency which has a fixed value against the USD, and the opportunity for participants to both deposit and withdraw money in a safe manner.

A further differentiation is the Planet Partner model, which allows other developers to partner with MindArk and build their own planets within Entropia Universe, sharing revenues generated on the planet.

MindArk has more than ten years experience developing and managing technology for virtual economy in an interactive 3D online environment. Today MindArk offers secure micro-transactions for a large number of concurrent users that interact with one another online via their computers. With the Entropia Platform, MindArk has a leading position in the worldwide computer gaming industry.

## MindArk and its Affiliates

MindArk is the parent company of a group comprising the parent company and two subsidiaries, Entropia Universe AB and Planet Calypso AB. All are located in Gothenburg.

Planet Calypso AB was the operator and developer of Planet Calypso, the first planet in Entropia Universe. Since January 1, 2015 all operations are handled from the parent company.

The subsidiary Entropia Universe AB previously provided much of the support for and operation of Entropia Universe. From May 2012, the company is primarily used for marketing purposes.

## **Employees**

In 2015, MindArk and the MindArk Group averaged 34 employees, including three women.

The company's CEO as of May 2014 is Klas Moreau. Other senior officials of the company are Magnus Eriksson (COO), David Simmonds (Business Development Manager), Mats Kling (CTO), Sven Sandberg (Marketing Manager), Gunilla Krogh (CFO) and Bernt Wåhlin (Human Resources).

### Shares

The shares of MindArk are unlisted. The total number of shares are 143 293 750. The distribution of shares among major shareholders is as follows:

Shareholders	Shareholding	Proportion of shares and votes
Jan Welter Timkrans	48 967 000	34,2 %
C-G Bothén AB	25 600 000	17,9 %
Others approx 900	68 726 750	47,9 %
Totalt	143 293 750	100 %

## Important events during 2015

MindArk continues to expand and invest in its core product, Entropia Universe, along with initiating an exciting new gaming experience, ComPet.

### <u>Growth</u>

The number of players who downloaded the Entropia Universe client and tested the game increased by 13 % in 2015 compared with 2014. During the same period, economic activity within Entropia Universe grew by over 10 %, evidence of a vibrant virtual economy with a healthy rate of growth.

### Infrastructure & Performance

Ongoing improvements were made to the Entropia platform infrastructure, including hardware and software upgrades in the server park in Amsterdam and enhanced development tools. Starting late in 2014 the development team conducted several stress tests in order to profile performance and identify areas for improvement. Valuable data was gathered from those tests, which will help to improve client and server performance moving forward. The client software has also been adapted to effectively support Windows 8 & 10.

#### New Player Experience

The efforts made by MindArk and the Planet Partners in 2015 to improve the experience for new participants have been quite successful, and have helped to improve conversion rates, grow the active player base and maximize marketing opportunities. Usability and gameplay improvements have been made to the new participant start room, as well as to the Thule tutorial area on Planet Calypso.

Additionally, a system of community volunteers, known as the Calypso Advisers, was launched on Planet Calypso to help guide new participants. The chat channel is also a great resource for new participants to receive tips from more experienced Entropians, and MindArk appreciates the generous support our community members offer to new participants in-game and on community forums.

Conversion and player retention is an important part of MindArk's long term growth strategy, and as such the new player experience will continue to receive attention during 2016 by the Planet Calypso team and our Planet Partners.

### Taming

The long-awaited Taming system received lots of attention in 2015, including new buffs, pets, and interfaces to make pets an integral part of everyday Entropia life. Further expansion of the Taming system will continue in 2016, including potential tie-ins with the upcoming ComPet project.

### Citizenship system

One project highlighted in last year's Annual Report is the Citizenship system, whose early foundations were released during 2015. The Citizenship system is one that will ultimately be available to all Planet Partners, who will work together with MindArk to develop the system further and add innovative features and content.

The first cities with land plots were released on Planet Calypso last summer, and the response from Calypso Land Deed holders was extremely positive, with all plots being claimed very quickly.

The Harvesting system introduced alongside the CLD land plots in the version update in June 2015 added a fun and flexible new system for beginners and veterans alike, and will continue to be expanded in upcoming version updates, including integration with the land plot estate system.

#### Mission Galactica

While Entropia Universe's traditional appeal for many participants is that of an open-world sci-fi-themed sandbox, MindArk and the Planet Partners have also developed content for participants who enjoy a more objective-based and directed gameplay experience.

In that direction MindArk unveiled a universe-wide epic mission chain called Mission Galactica in June 2015. Mission Galactica offers excitement and challenges for participants of all levels, and will continue to be expanded in upcoming Version Updates.

## **Planet Partners**

### Planet Arkadia

Arkadia Studios continued its track record of producing high-quality, unique content for Planet Arkadia. Arkadia's reputation for engaging gameplay, along with strong marketing campaigns in cooperation with MindArk have resulted in a steadily growing base of active participants on Planet Arkadia. MindArk will continue to work together closely with Arkadia Studios in 2016 both on the development and marketing fronts to continue this growth trend.

#### ROCKtropia

Development of the unique and popular ROCKtropia destination during 2015 was largely focused on streamlining and improving existing content, especially content geared toward new participants. Great strides were made in those areas, with the result that the overall gameplay experience and conversion rates for new participants on ROCKtropia are vastly improved.

### Planet Cyrene

Development of Planet Cyrene also saw a strong focus on content for new participants during 2015, with an eye toward its long-awaited full launch in 2016.

### Planet Toulan

The newest Entropia Universe planet, Toulan, saw respectable progress in terms of uniquely-themed content during 2015. The planet is still in its beta phase and MindArk will continue to work closely with the Beladcom team to move closer to a full launch.

#### Next Island

Next Island added new content during 2015 and is formulating a new marketing strategy which should be released during the summer of 2016.

## Change in accounting principle for revenue

Previously, user deposits were recorded as revenue, with revenues being reduced whenever users made withdrawals. VAT liability occurred at the point of the initial deposit. The company therefore paid VAT on net deposits. Starting on 2015-01-01, MindArk changed its revenue model and VAT principle and henceforth book net deposits as a debt. Revenue will occur as users consume their deposits. At the same point the company will pay VAT on consumed funds.

The reason for the change in the accounting policy for income and VAT is that when the company started in 2003 incorrect directives was provided by the Swedish Tax Agency regarding at what point VAT liability should occur. In connection with the amendment of the VAT Act in 1 January 2015, the company pointed out to the Tax Agency that the previously applied tax law was not applicable when VAT was to be paid in each EU country. This prompted the Swedish Tax Agency to reexamine the company's operations and come up with revised directive on when VAT liability occurs.

The new principle allowed the company to recover the VAT paid early, resulting in a VAT refund to the company of just over SEK 9.4 million. This effect of change in accounting policy has been booked directly against equity. The repayment was deposited in the company's bank account in April 2016, but strengthened the 2015 balance sheet as an accrued correction of the previous fiscal year.

## **Economic Development in Parent Company**

Net sales for the parent company, excluding inter-billing and revenue sharing between MindArk Group companies, amounted to SEK 52.9 million (previous year SEK 41 million), an increase of 29 %. Note however that these figures are not directly comparable, considering the new VAT guidelines and revised revenue calculation described above.

However, comparison can be made between net deposits in 2015 of 63.3 million PED to the 2014 net deposits, which totaled 71 million PED. If a deduction is made for deposits related to financial purchases, such as Arkadia Underground Deeds and ComPet Deeds, the figure for 2015 is 60.4 million PED compared to 64.4 million PED in 2014, representing a decrease in net deposits of 6.1 %.

The same comparison based on the new revenue measure consumption, shows that revenue has increased by 10.8 % from the 69.6 million PED in 2014 to 77.1 million PED 2015.

Unconsumed user holdings decreased by PED 1.7 million, from PED 124.2 million to PED 122.5 million. However, the total debt in SEK has increased as the exchange rate SEK/USD has risen from 7.81 SEK/USD at the end of last year to 8.35 SEK/USD on December 31, 2015. It resulted in a debt increase of SEK 5.3 million, from SEK 97 million to SEK 102.3 million.

Operating expenses amounted to about SEK 51.2 million (last year about SEK 39.2 million), an increase of SEK 12 million. Most of the increase was due to increased marketing and increased purchase of external development services.

Operating profit before depreciation amounted to plus SEK 4.3 million (previous year plus SEK 0.5 million if loss on sale of subsidiary is not taken in account).

After financial items, profit before taxes amounts to plus SEK 4 million (previous year minus SEK 4.9 million). The equity of the parent company amounted at year-end to SEK 30.4 million (previous year SEK 20.4 million). The equity has been strengthened considerably depending on the year's profit as well as the adjustment of the equity due to the change in accounting principle.

## Cash Flow and Liquid Assets for Parent Company

Operating cash flow in the parent company amounted to plus SEK 5 million. A negative cash flow from investing activities of SEK 4.3 million, together with an increase in long term debts of SEK 160 thousand means that the parent company's cash flow ended at plus SEK 900 thousand. Liquid assets amounted to SEK 4.8 million.

## MindArk Group Summary

Group revenues amounted to SEK 55.4 million (previous year SEK 41.3 million). Operational costs were SEK 51.1 million (previous year SEK 42 million). The Group profit after net financial items amounted to plus SEK 4 million (previous year minus SEK 5.6 million) before tax.

Equity of the Group on December 31 amounted to SEK 30.4 million (last year SEK 20.4 million).

Cash flow was plus SEK 900 thousand (last year plus SEK 1.8 million) and the Group's liquid assets as of December 31 were SEK 4.8 million (last year SEK 3.7 million).

## Listing of MindArk Shares

The correct timing of the listing of the MindArk shares has not yet been established, any further information will be published on our website.

## **Annual Meeting**

The annual meeting for 2015 was held on June 25 in the company's office. Nothing beyond standard decisions according to the articles of association was decided in the meeting. Board members Jan Welter Timkrans (Chairman), David Simmonds and Sven Sandberg were reelected. It was resolved in the meeting that the Board should not have any alternate.

## Important events in early 2016

#### Beta-version of ComPet Game

One of the more exciting projects undertaken by MindArk in recent years is ComPet, a mobile pet combat game. A unique aspect of ComPet's development is the crowdfunding opportunity which earlier (before the beta-version) was available via ComPet Deeds.

Development of ComPet is progressing nicely, and has now entered the balancing and tuning phase. A beta-version of ComPet Game was released in May, 2016, and the initial feedback from the testers was very positive.

#### **Marketing**

MindArk is planning to increase marketing as a percentage of sales in 2016. This effort will focus primarily on the United States, which is the single largest market for Entropia Universe.

MindArk has been working closely with different organizations and universities around the world on projects that will use the Entropia Platform in their Virtual Reality requirements.

### **Final Words**

MindArk shows a positive result after financial items of just over SEK 4 million for the full year 2015. The equity is once again above SEK 30 million. The company looks forward to another year of increased marketing to recruit more users to the Entropia Universe and to do a full launch of the ComPet Game.

# Several year summary (TSEK)

<b>Consolidated</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
Net sales	52 855	40 998	46 797	46 478	45 993
Profit after amortization	3 688	-5 270	-8 725	-20 790	-7 396
Profit after financial items	4 002	-5 576	-8 941	-20 698	-7 688
Total assets	46 646	32 015	25 719	41 691	51 140
Equity	30 401	20 383	15 563	25 093	40 999
Fixed assets	21 850	20 481	12 805	27 136	30 974
Parent company	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
Net sales	52 893	37 653	43 848	42 003	44 752
Profit after amortization	3 691	-3 518	-8 718	-29 529	-29 072
Profit after financial items	4 002	-4 912	-8 898	-29 400	-29 288
Net profit for the year	3 056	3 709	-9 371	-27 057	-23 677
Total assets	50 541	34 637	28 689	47 036	59 742
Equity	30 401	20 383	16 674	25 844	41 337
Fixed assets	26 730	24 577	18 604	32 306	34 962

### The Board's proposed appropriation of profits

The Board of Directors proposes that the net loss and retained earnings be carried forward (all amounts in SEK):

Retained losses Shared premium reserve	- 3 216 445 29 078 708
Net profit for the year	3 056 021
	28 918 284
Amount carried forward	28 918 284

Further inquiries regarding the financial position and performance of the parent company and the MindArk Group are directed to the below listed income statement, balance sheet and cash flow statement with accompanying notes.

Income Statement Consolidated	Not	2015-01-01 -2015-12-31	2014-01-01 -2014-12-31
Net sales Capitalized work Other income	1 2	52 855 408 1 388 300 1 179 457 <b>55 423 165</b>	40 998 202 155 860 178 656 <b>41 332 718</b>
<b>Operating expenses</b> Other external costs Personnel costs Amortization and depreciation Loss sale of building	3 4	-28 148 969 -22 933 049 -652 869 0 <b>-51 734 887</b>	-18 196 210 -23 799 877 -4 606 663 0 <b>-46 602 750</b>
Operating profit		3 688 278	-5 270 032
Financial items Result from shares in group companies Profit from other securities and receivables accounted for as non-current assets Interest income Exchange rate differences in bank holdings Interest cost Profit after financial items	5	0 445 487 4 036 186 877 -322 934 <b>4 001 744</b>	-831 303 769 557 2 429 -125 514 -121 612 <b>-5 576 475</b>
Income tax Net profit	6	-945 800 <b>3 055 944</b>	10 396 674 <b>4 820 199</b>

Balance Sheet Consolidated	Not	2015-12-31	2014-12-31
Assets			
Non-current assets			
Intangible assets Planet Calypso Planet Calypso Forum Other intangible assets	7 8 9	441 010 150 737 7 800 748 <b>8 392 495</b>	551 263 188 421 4 293 305 <b>5 032 989</b>
<i>Property and equipment</i> Equipment and computer hardware	10	1 791 839 <b>1 791 839</b>	1 031 849 <b>1 031 849</b>
<i>Financial assets</i> Other long-term securities Loan MindArk Groups Vinstandelsstiftelse Deferred tax Other long-term receivables <b>Total non-current assets</b>	11 6 12	188 320 134 600 6 985 600 4 357 366 <b>11 665 886</b> <b>21 850 220</b>	0 106 000 10 398 700 3 911 879 14 416 579 20 481 417
Current assets			
<i>Stock-in-trade</i> Commercial goods Advances to suppliers	13	379 857 0 <b>379 857</b>	323 240 7 326 <b>330 566</b>
<i>Short-term receivables</i> Account receivables Receivables from payment providers Tax advanced Other receivables Prepaid expenses and accrued income	14 15 16	3 938 890 2 435 462 106 302 11 373 990 1 772 421	3 530 768 1 578 008 304 681 718 830 1 335 868
<i>Cash and bank balances</i> Total current assets Total assets		19 627 065 4 789 223 24 796 145 46 646 365	7 468 155 3 735 021 11 999 904 32 015 159

Balance Sheet Consolidated	Not	2015-12-31	2014-12-31
Equity and liabilities			
Equity Share capital (143 293 750 shares) Other contributed capital Other equity including profit for the year Equity attributable to parent company shareholders	17	1 432 938 29 078 708 -110 369 <b>30 401 277</b>	1 432 938 29 078 708 -10 128 298 <b>20 383 348</b>
Long-term liabilities Other liabilities	18	797 178	639 553
Short-term liabilities Accounts payable Other liability Accrued expenses and prepaid income	19	2 552 092 5 492 845 7 402 973 <b>15 447 910</b>	2 179 138 2 879 376 5 933 744 <b>11 458 420</b>
Total equity and liabilities		46 646 365	32 015 159
Contingent liabilities	20		

Unconsumed user holdings

102 323 049 96 990 148

Cash Flow Statement Consolidated	Not	2015-01-01 -2015-12-31	2014-01-01 -2014-12-31
Operating activities Cash received from customers Cash paid to suppliers and personnel Interest received Interest paid Income tax paid Cash flow from operating activities		63 360 077 - 59 248 540 4 036 - 3 267 198 379 <b>4 310 685</b>	41 543 433 - 39 799 738 2 429 - 1 992 391 697 <b>2 135 829</b>
Investing activities Purchase of intangible assets Purchase of property and equipment Sale of property and equipment Sale of subsidiary Amortization of long-term receivables Increase/decrease in short-term investments	21	-2 119 143 -1 264 922 0 0 -216 920 0	-201 880 -674 884 208 865 -8 586 -30 450 -260 213
Cash flow from investing activities		-3 600 985	-967 148
Financing activities Increase of long-term liabilities Cash flow from financing activities Cash flow for the year		157 625 <b>157 625</b> 867 325	639 553 639 553 1 808 234
Ingoing cash and bank balances Exchange rate differences in cash and bank balances		3 735 021 186 877	2 052 301 -125 514
Outgoing cash and bank balances	22	4 789 223	3 735 021

Income Statement Parent Company	Not	2015-01-01 -2015-12-31	2014-01-01 -2014-12-31
Net sales Capitalized work Other income	1 2	52 893 408 1 388 300 1 173 569 <b>55 455 277</b>	37 653 335 155 860 1 878 989 <b>39 688 184</b>
<b>Operating expenses</b> Other external costs Personnel costs Amortization and depreciation	3 4	-28 482 739 -22 672 741 -608 448 <b>-51 763 928</b>	-16 835 646 -22 382 311 -3 988 026 <b>-43 205 983</b>
Operating profit	23	3 691 349	-3 517 799
<b>Financial items</b> Result from shares in group companies Profit from other securities and receivables accounted for as non-current assets Other financial items Interest cost Exchange rate differences in bank holdings		0 445 487 2 034 -322 761 185 712 <b>310 472</b>	-1 917 856 769 557 1 023 -120 388 -126 607 <b>-1 394 271</b>
Profit after financial items		4 001 821	-4 912 070
Transfers to untaxed reserves – Group contribution paid <b>Net profit before tax</b>		0 <b>4 001 821</b>	-1 777 486 <b>-6 689 556</b>
Income tax Net profit	6	-945 800 <b>3 056 021</b>	10 398 700 <b>3 709 144</b>

Balance Sheet Parent Company	Not	2015-12-31	2014-12-31
Assets			
Non-current assets			
Intangible assets Planet Calypso Planet Calypso Forum Other intangible assets	7 8 9	441 010 150 737 7 800 748 <b>8 392 495</b>	0 0 4 293 305 <b>4 293 305</b>
<b>Property and equipment</b> Equipment and computer hardware	10	1 761 707 <b>1 761 707</b>	957 296 <b>957 296</b>
<i>Financial assets</i> Shares in subsidiaries Other long-term securities Loan MindArk Groups Vinstandelsstiftelse Deferred tax Other long-term receivables	24, 25 11 6 12	4 910 000 188 320 134 600 6 986 600 4 357 366 <b>16 575 886</b>	4 910 000 0 106 000 10 398 700 3 911 879 <b>19 326 579</b>
Total non-current assets		26 730 088	24 577 180
Current assets			
<i>Stock-in-trade</i> Commercial goods Advanced to suppliers	13	379 857 0 <b>379 857</b>	323 240 7 326 <b>330 566</b>
<i>Short-term receivables</i> Account receivables Receivables from payment providers Receivables group companies Tax advanced	14	2 853 838 2 435 462 109 118 106 302	2 445 717 1 578 008 81 874 122 355
Other receivables Prepaid expenses and accrued income	15 16	11 370 334 1 772 421 <b>18 647 475</b>	455 482 1 335 868 6 019 304
<i>Cash and bank balances</i> Total current assets		4 783 384 <b>23 810 716</b>	3 710 172 <b>10 060 042</b>
Total assets		50 540 804	34 637 222

Balance Sheet Parent Company	Not	2015-12-31	2014-12-31
Equity and liabilities			
Equity <i>Restricted equity</i> Share capital (143 293 750 shares) Restricted reserves	17	1 432 938 50 000 <b>1 482 938</b>	1 432 938 50 000 <b>1 482 938</b>
<i>Non-restricted equity</i> Share premium reserve Profit brought forward Net profit		29 078 708 -3 216 445 3 056 021 <b>28 918 284</b>	29 078 708 -13 887 574 3 709 144 <b>18 900 278</b>
Total equity		30 401 222	20 383 216
Long-term liabilities Other liabilities	18	797 178 <b>797 178</b>	639 553 <b>639 553</b>
Short-term liabilities Accounts payable Liabilities group companies Other liability Accrued expenses and prepaid income Total short-term liabilities	19	2 552 092 3 984 081 5 403 258 7 402 973 <b>19 342 404</b>	1 572 984 3 521 231 2 799 720 5 720 518 <b>13 614 453</b>
Total equity and liabilities		50 540 804	34 637 222
Contingent liabilities	20		

Unconsumed user holdings

96 990 148 102 323 049

Cash Flow Statement Parent Company	Not	2015-01-01 -2015-12-31	2014-01-01 -2014-12-31
<b>Operating activities</b> Cash received from customers		63 486 034	39 564 415
Cash paid to suppliers and personnel		-58 430 483	0,00,10
Interest received		2 034	1 023
Interest paid		-3 094	-769
Income tax paid		16 053	-7 866
Cash flow from operating activities		5 070 544	1 801 857
Investing activities	21		
Purchase of intangible assets		-2 858 827	0
Purchase of property and equipment		-1 264 922	-674 884
Reduction of share capital in subsidiaries		0	411 060
Investment in other financial assets		-216 920	-30 450
Increase/decrease in short-term investments		0	-260 213
Cash flow from investing activities		-4 340 669	-554 486
Financing activities			
Increase in long-term liabilities		157 625	639 553
Received group contribution		0	0
Cash flow from financing activities		157 625	639 553

Cash flow from financing activities	157 625
Cash flow for the year	887 500
Ingoing cash and bank balances Exchange rate differences in cash and bank balances	3 710 172 185 712

## Outgoing cash and bank balances 22 4 783 384

1 886 924

1 949 855 -126 607

3 710 172

#### Supplementary disclosures & accounting principles

The annual report has been prepared in accordance with the Swedish Annual Accounts Act. The accounting principles applied agree with the Annual Accounts Act as well as recommendations and comments from the Accounting Standard Committee.

The annual accounts and the consolidated accounts drawn up for the first time in accordance with *BFNAR* 2012: 1 Årsredovisning och koncernredovisning (K3).

No item in the opening balance sheet has been restated since the company is per definition a small company.

The information in the several year summary have not been restated.

The accounting policy for the group contribution has been changed. As from year 2014 the group contribution is accounted for under the income statement under the line Untaxed reserves.

Previously, user deposits were recorded as revenue, with revenues being reduced whenever users made withdrawals. VAT liability occurred at the point of the initial deposit. The company therefore paid VAT on net deposits. Starting on 2015-01-01, MindArk changed its revenue model and VAT principle and will henceforth book net deposits as a debt and revenue will occur as users consume their deposits. At the same point the company will pay VAT on consumed funds.

Receivables are entered at the amount in which they are expected to be received.

Other assets and liabilities have been valued at acquisition value unless otherwise stated.

Accrual allocation of revenues and expenses has been done according to the professional ethics for accountants.

Fixed assets are entered at their acquisition value reduced for accumulated amortization and depreciations. Amortization and depreciation is accounted for in a straight line over the assets anticipated economic life.

The following percentages are applied:

Intangible assets	20 %
Equipment and tools	20 %
Computer hardware	20-33 %

The consolidated statement of accounts has been prepared according to the rules of acquisition accounting.

## Notes

#### Note 1 Net sales Group

Corporate revenues consist of the net sum of deposited and withdrawn amounts from Entropia Universe made by users. The net revenues are presented in the income statement after deduction of reimbursements requested by participants in Entropia Universe. From January 1, 2009 the revenues in Entropia Universe are shared with the subsidiary Planet Calypso AB and the other Planet Partners.

From the current year MindArk has changed its revenue model and will henceforth book net deposits as a debt and revenue will occur as users consume their deposits. From the same date all operation in the MindArk Group will be handled in the parent company, which also means that Planet Calypso revenue is reported with MindArk PE AB.

	2015	2014
Net sales		
Net sales	52 855 408	60 761 453
Reimbursements	0	-19 763 251
	52 855 408	40 998 202
Distribution of net sales through geographical markets		
Net sales within the European Community	28 925 797	19 153 103
Net sales from the rest of the world	23 929 611	21 845 099
	52 855 408	40 998 202

#### **Parent Company**

Corporate revenues consist of the net sum of deposited and withdrawn amounts from Entropia Universe made by users. The net revenues are presented in the income statement after deduction of reimbursements requested by participants in Entropia Universe. From January 1, 2009 the revenues in Entropia Universe are shared with the subsidiary Planet Calypso AB (earlier AR Universe AB) and the other Planet Partners.

From the current year MindArk has changed its revenue model and will henceforth book net deposits as a debt and revenue will occur as users consume their deposits. From the same date all operation in the MindArk Group will be handled in the parent company, which also means that Planet Calypso revenue is reported with MindArk PE AB.

	2015	2014
Net sales	52 855 408	45 458 493
Reimbursements	0	-19 763 251
Inter group sales	38 000 52 893 408	11 958 093 <b>37 653 335</b>
Distribution of net sales through geographical markets		
Net sales within the European Community	28 963 797	15 807 262
Net sales from the rest of the world	23 929 611	21 846 073
	52 893 408	37 653 335

## Note 2 Other income

Group

	2015	2014
Exchange revenues Other revenue Sale Arkadia Underground Deeds	207 022 223 870 748 565	161 956 16 700 0
J. J	1 179 457	178 656
Parent Company		
	2015	2014
Exchange revenues	201 134	157 562
Inter group sales	0	1 704 732
Other revenue	223 870	16 695
Sale Arkadia Underground Deeds	748 565	0
-	1 173 569	1 878 989

# Note 3 Remunerations to company auditors Group

	2015	2014
<b>PwC</b>	155 300	155 300
Entered expenses for auditing	215 000	33 000
Other services	<b>370 300</b>	<b>188 300</b>
Parent Company	2015	2014
<b>PwC</b>	155 300	117 300
Entered expenses for auditing	215 000	33 000
Other services	<b>370 300</b>	<b>150 300</b>

Note 4 Employees and personnel cost Group

	2015	2014
Average number of employees		
Female	3	3
Male	33	31
	36	34
Wages and remunerations		
Paid to members of the Board, CEO and senior executives	4 208 132	4 878 068
Paid to other employees	12 083 265	12 263 022
	16 291 397	17 141 090
Social security cost		
Pension cost for Board members, CEO and senior executives	678 386	685 577
Pension cost for other employees	984 769	947 750
Social security cost	4 857 858	4 963 887
	6 521 013	6 597 214
Total cost for wages and remunerations etc	22 812 410	23 738 304

In March 2015 the remaining employees of Planet Calypso AB were transferred to the parent company.

Parent	Company

	2015	2014
Average number of employees		
Female	3	3
Male	31	27
	34	30
Wages and remunerations		
Paid to members of the Board, CEO and senior executives	4 208 132	4 491 586
Paid to other employees	11 890 261	11 272 458
	16 098 393	15 764 044
Social security cost		
Pension cost for Board members, CEO and senior executives	678 386	643 652
Pension cost for other employees	977 155	909 667
Social security cost	4 796 331	4 646 814
	6 451 872	6 200 133
Total cost for wages and remunerations etc	22 550 265	21 964 177

Note 5 Loss from participations in group companies

Group		
Gloup	2015	2014
Loss of sale regarding Ilunova SA de CV	0 <b>0</b>	-831 303 <b>-831 303</b>
Parent Company	2015	2014
Loss of sale Ilunova SA de CV	0 <b>0</b>	-1 917 856 <b>-1 917 856</b>
Note 6 Deferred tax Group and Parent Company	2015	2014
Unused tax loss carry-forward	6 985 600	10 398 700

#### Deferred tax assets recognized in the balance sheet 6 985 600 10 398 700

In MindArk there is a loss carry forward of SEK 31.7 million as a whole is taken into account in calculating the deferred tax 2015-12-31.

#### Deferred tax assets specified

	2015-12-31	2014-12-31
Balance brought forward	10 398 700	0
Additional receivables Adjusted loss from previous years	-2 467 300	10 398 700 0
Deductible claim/income tax Entered net value carried forward	-945 800 <b>6 985 600</b>	0 <b>10 398 700</b>
Adjusted loss from previous years Deductible claim/income tax	-945 800	0

#### Note 7 Planet Calypso Group

On January 1, 2015 Planet Calypso was sold from the subsidiary Planet Calypso AB to the parent company, which now manages the operation and development of the planet.

	2015-12-31	2014-12-31
Acquisition value brought forward Purchase Sale	1 763 210 551 263 -1 763 210 <b>551 263</b>	1 763 210 0 0 <b>1 763 210</b>

MindArk PE AB Corporate identity SE 556640-4769

Amortization brought forward Sale	-1 211 947 1 211 947 110 252	-636 715 0 207 616
Amortization according to plan	-110 253 <b>-110 253</b>	-287 616 <b>-924 331</b>
Entered net value carried forward	441 010	551 263

#### **Parent Company**

On January 1, 2015 Planet Calypso was sold from the subsidiary Planet Calypso AB to the parent company, which now manages the operation and development of the planet.

	2015-12-31	2010-12-31
Purchase	551 263	0
	551 263	0
Amortization according to plan	-110 253	0
	-110 253	0
Entered net value carried forward	441 010	0

## Note 8 Planet Calypso Forum

#### Group

On January 1, 2015 Planet Calypso Forum was sold from the subsidiary Planet Calypso AB to the parent company, which now manages the operation of the forum.

	2015-12-31	2014-12-31
Acquisition value brought forward Purchase Sale	201 880 188 421 -201 880	0 201 880
	188 421	0
Amortization brought forward Sale Amortization according to plan	-13 459 13 459 -37 684 <b>-37 684</b>	0 0 -13 459 <b>-13 459</b>
Entered net value carried forward	150 737	188 421

#### Parent Company

On January 1, 2015 Planet Calypso Forum was sold from the subsidiary Planet Calypso AB to the parent company, which now manages the operation of the forum.

	2015-12-31	2014-12-31
Purchase	188 421	0
	188 421	0
Amortization according to plan	-37 684	0
	-37 684	0
Entered net value carried forward	150 737	0

#### Note 9 Other intangible assets Group and Parent Company

Refers to the cost and amortization for MindArk and Entropia Universe web tools. Refers also to the acquisition of the ComPet Game idea, capitalized costs and capitalized expenses for the mobile application development. The app is expected to be launched in in 2016.

	2015-12-31	2014-12-31
Acquisition value brought forward Purchase	4 860 905 3 507 443 <b>8 368 348</b>	4 705 045 155 860 <b>4 860 905</b>
Amortization brought forward	-567 600 <b>-567 600</b>	-567 600 <b>-567 600</b>
Entered net value carried forward	7 800 748	4 293 305

## Note 10 Equipment and computer hardware Group

	2015-12-31	2014-12-31
Acquisition value brought forward Acquisitions Sale/disposal	13 258 891 1 264 922 0 <b>14 523 813</b>	14 810 544 674 884 -2 226 537 <b>13 258 891</b>
Depreciation brought forward Depreciation sold/disposed asset Depreciation for the year	-12 227 042 0 -504 932 <b>-12 731 974</b>	-13 480 778 2 017 672 -763 936 <b>-12 227 042</b>
Entered net value carried forward	1 791 839	1 031 849

Parent Company		
	2015-12-31	2014-12-31
Acquisition value brought forward Acquisitions	9 413 524 1 264 922	8 738 640 674 884
	10 678 446	
Depreciation brought forward Depreciation for the year	-8 456 228 -460 511	-8 009 854 -446 374
	-8 916 739	
Entered net value carried forward	1 761 707	957 296
Note 11 Other long-term securities holdings Group and Parent Company Refers to new issue Rufoid AB.		

	2015-12-31	2014-12-31
Purchase	188 320	0
	188 320	0
Entered net value carried forward	188 320	0

#### Note 12 Other long-term receivables Group and Parent Company

Refers to promissory note loan according to agreement.

#### Note 13 Stock Group and Parent Company

Inventories consist of the gold cards and gold card readers used for secure login to Entropia Universe. Inventories also consists of profile products, that are sold through an online shop on the company's website.

### Note 14 Receivables from payment providers Group and Parent Company

Refers to MindArk's outstanding receivables on all contracted payment providers. The open balance contains payments confirmed by the provider but not yet received by MindArk.

## Note 15 Other receivables Group

	2015-12-31	2014-12-31
Receivable Tax Agency regarding VAT Other receivables	9 429 285 1 944 705 <b>11 373 990</b>	0 718 830 <b>718 830</b>
Parent Company	2015-12-31	2014-12-31
Receivable Tax Agency regarding VAT Other receivables	9 429 285 1 942 049 <b>11 370 334</b>	0 455 482 <b>455 482</b>

# Note 16 Prepaid expenses and accrued income Group and Parent Company

	2015-12-31	2014-12-31
Prepaid license fees for software	176 996	219 674
Accrued income	187 347	0
Other prepaid expenses	1 408 078	1 116 194
	1 772 421	1 335 868

# Note 17 Changes in shareholders' equity Group

Number of shares: 143 293 750

	Share capital	Other contri- buted capital	Other equity incl profit for the year	Total equity
Opening balance Effect of change in	1 432 398	29 078 708	-10 128 298	20 383 348
accounting principle Correction of previous year			9 429 285 -2 467 300	9 429 285 -2 467 300
Net loss for the year Outgoing balance	1 432 938	29 078 708	3 055 944 - <b>110 369</b>	3 055 944 <b>30 401 277</b>

#### **Parent Company**

Number of shares: 143 293 750

	Share capital	Restricted Reserves	Share premium reserve	Profit carried forward	Net profit
Opening balance	1 432 398	50 000	29 078 708	-13 887 574	3 709 144
Shareholders meeting				3 709 144	-3 709 144
Effect of change in					
accounting principle				9 429 285	
Correction of previous year				-2 467 300	
Net profit for the year					3 056 021
Outgoing balance	1 432 398	50 000	29 078 708	-3 216 445	3 056 021

#### Note 18 Long-term liabilities Group and Parent Company

The long-term liability refers to Planet Arkadia's marketing fund. Part of the revenue received from Arkadia Underground Deeds has been reserved by MindArk and will be used for marketing campaigns.

	2014-12-31	2013-12-31
Arkadia Marketing Reserve	797 178	639 553
	797 178	639 553

## Note 19 Accrued expenses and income Group

User requested reimbursements of funds from Entropia Universe are accounted for as an accrual on the balance sheet.

	2015-12-31	2014-12-31
User requested reimbursements not yet settled	5 754 541	4 284 077
Other accrued operating expenses	1 597 415	1 605 305
Prepaid income	51 017	44 362
	7 402 973	5 933 744

#### **Parent Company**

User requested reimbursements of funds from Entropia Universe are accounted for as an accrual on the balance sheet.

	2015-12-31	2014-12-31
User requested reimbursements not yet settled	5 754 541	4 284 077
Other accrued operating expenses	1 597 415	1 392 079
Prepaid income	51 017	44 362
	7 402 973	5 720 518

#### Note 20 Contingent liabilities Group and Parent Company

#### Unconsumed user holdings:

Unconsumed user holdings equivalents of user deposits which are not used or withdrawn. The debt at the beginning of the fiscal year was PED 124.2 million which represented at that time approximately SEK 97 million (exchange rate of 0.781 SEK/PED). During the financial year the debt decreased by approximately PED 1.7 million to PED 122.5 million, which corresponds with the year-end exchange rate of a debt of SEK 102.3 million (exchange rate of 0.835 SEK/PED).

User requested reimbursements not yet settled is recognized in the balance sheet under Accrued expenses. Reserved amounts are shown in Note 18.

#### Note 21 Investment in tangible assets Group and Parent Company

During the year the Parent Company acquired fixed assets of SEK 1.3 million and capitalized development costs for the amount SEK 3.5 million for ComPet Game.

#### Note 22 Liquid funds Group

	2015-12-31	2014-12-31
Liquid funds	4 789 223	3 735 021
Cash and bank balances	<b>4 789 223</b>	<b>3 735 021</b>
Parent Company	2015-12-31	2014-12-31
Liquid funds	4 783 384	3 710 172
Cash and bank balances	<b>4 783 384</b>	<b>3 710 172</b>

## Note 23 Purchases and sales between group companies Parent Company

	2015	2014
Percentage of the total purchases made from other companies in		
the Group	13.73 %	4.84 %
Percentage of the total sales made from other companies in the		
Group	00.07 %	31.76 %

#### Note 24 Shares in subsidiaries Parent Company

	2015-12-31	2014-12-31
Acquisition value brought forward	4 910 000	7 238 917
Sale/disposal	0	-1 917 856
Reduction of the share capital	0	-411 061
Accumulated acquisition value brought forward	4 910 000	4 910 000
Entered net value carried forward	4 910 000	4 910 000

## Note 25 Specification shares in subsidiaries Parent Company

<b>Corporate name</b> Planet Calypso AB (publ) Entropia Universe AB	<b>Propor-</b> tion 100% 100%	Share of voting 100% 100%	Number of shares 100 100	Book value 3 910 000 1 000 000 4 910 000	
Planet Calypso AB (publ) Entropia Universe AB	Corporate identity 556766-6416 556767-3594		org	<b>Equity</b> 3 910 029 1 000 025	<b>Net profit</b> -70 -7

Göteborg May 30, 2016

Jan Welter Timkrans

Jan Welter Timkrans Chairman of the Board

David Simmends

David Simmonds Board Member

Sven Sandberg Board Member

Sven Sandberg

Klas Moreau

Klas Moreau CEO

My audit report concerning this annual report has been issued on May 31, 2016

Magnus Götenfelt

Magnus Götenfelt Authorized public accountant